



CTI – Start-up and entrepreneurship,
R&D Funding, KTT-Support

Update on CTI funding opportunities Expand your R&D activities CTI supports you!

SCCER Mobility – Yearly Conference

August 26, 2015
André Droux
Head Innovation Mentor CTI



Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

Swiss Confederation

Commission for Technology and Innovation CTI



Support along the whole innovation process



CTI provides funding for joint projects of industry and research institutions

→ competitive leading edge products



CTI supports start-up companies

→ new jobs for highly qualified employees and novel products



CTI fosters the knowledge and technology transfer between research institutions and companies

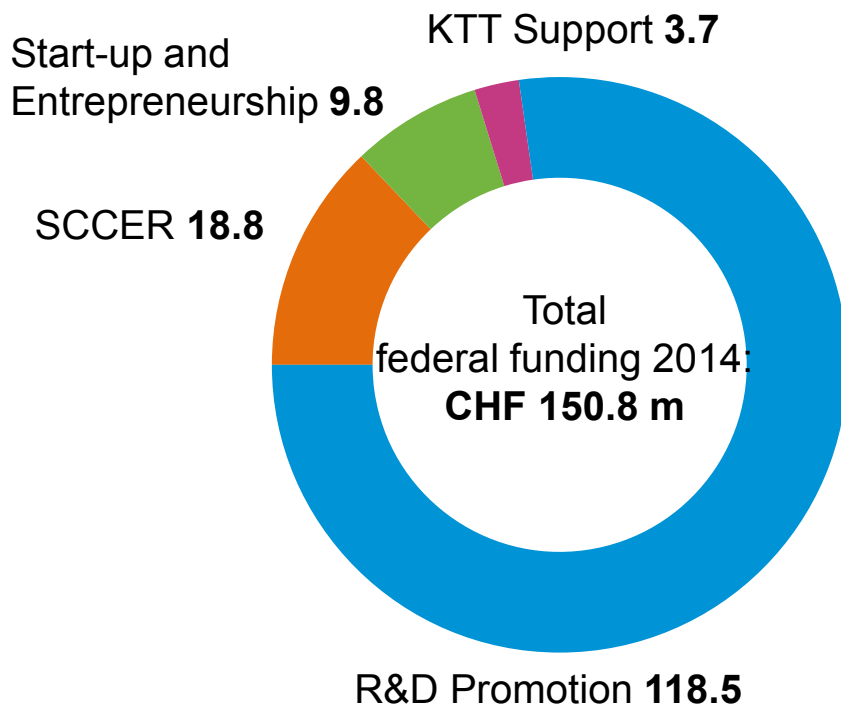
→ efficient translation of research results into innovative products



CTI supports the Swiss Competence Centers for Energy Research

→ discovery and development of sustainable energy solutions

CTI funding 2014



	In Mio CHF
Engineering Sciences	37.6
Enabling Sciences	26.3
Life Sciences	27.8
Micro- Nanotechnologies	25.4

Project applications reviewed:	662
Applications accepted:	362 (55%)



New managing director of the CTI



- Annalise Eggimann was elected as the managing director of CTI by the Federal Council
- Ms Eggimann took over the management in August 2015
- She holds a degree in law and was formerly employed at the BAKOM



From CTI to INNOSUISSE

INNOSUISSE will

- Be based on a new law as a lean legal framework
- Provide scope for flexible instruments and improvements
- Be governed by three bodies
 - Promotion activities (Innovation Council)
 - Supervision and corporate governance (Board of Directors)
 - Services and support according to legal bases (Office)
- **Established and successful funding programs will be continued**



Projects with partners abroad

- Funding of R&D projects involving foreign research partners becomes possible
- Project application has to fulfill several requirements
 - Promotion of foreign research partner only in cooperation with Swiss research partner
 - Added-value for both Swiss research and implementation partners
 - Expertise of foreign research partner is lacking in Switzerland
 - Major part of funding to Swiss research partner
 - Total amount of CTI funding to the Swiss research institution
 - Cooperation with foreign research partner by subcontracting



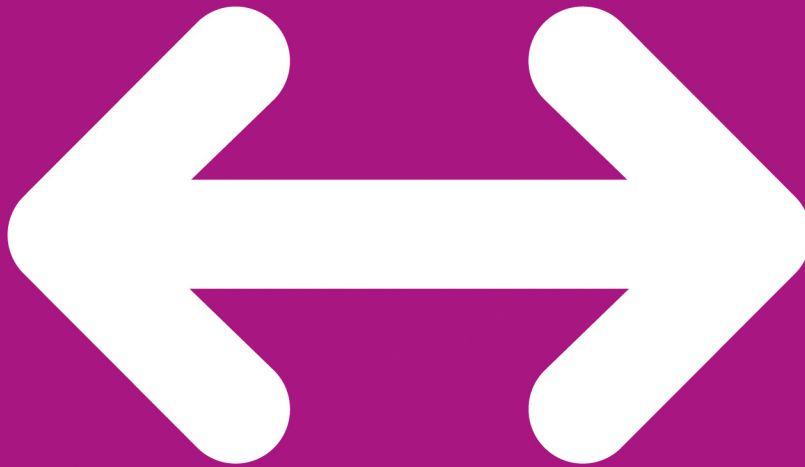
Cash contribution waiver

- Duration
 - August 1 until December 31, 2015
- Eligible
 - Swiss SMEs < 250 employees
 - At least 50% of revenues from exports
- Application
 - Follow guidelines on the special measures (strong CHF)
 - Complete cash contribution waiver application

<https://www.kti.admin.ch/kti/en/home/unsere-foerderangebote/fuer-forschende/f-e-projekte.html>

KTT-Support

Knowledge and Technology Transfer- Support



The three pillars of the Knowledge and Technology Transfer (KTT) support

Main goal: Connecting SME's with the optimum research partner to efficiently innovate leading edge technology products, enabling companies to enhance competitiveness in international markets

**Innovation
mentors
(IM)**

**National
thematic
networks
(NTN)**

**Physical and web
based
information
platforms**

Innovation mentor's tasks

1. Contact implementation partners

2. Understand need for innovation

3. Find research partners

4. Indicate funding possibilities

5. Support project applications

IM contributes to overcoming potential hurdles

- **Innovation and implementation strategy**
 - Scientific or technical plans are explained properly
 - Innovation is described
 - Deliverables and milestones are measurable
- **Business case**
 - Business concept and derived financial model is convincing
 - Customer benefits in respect to competitors are provided
 - Return on investment is acceptable
 - Value added chain is complete
- **IP aspects**
 - Patent landscape is described properly
 - Own IP protection strategy is clearly defined

Innovations mentors (IM) – close to your companies

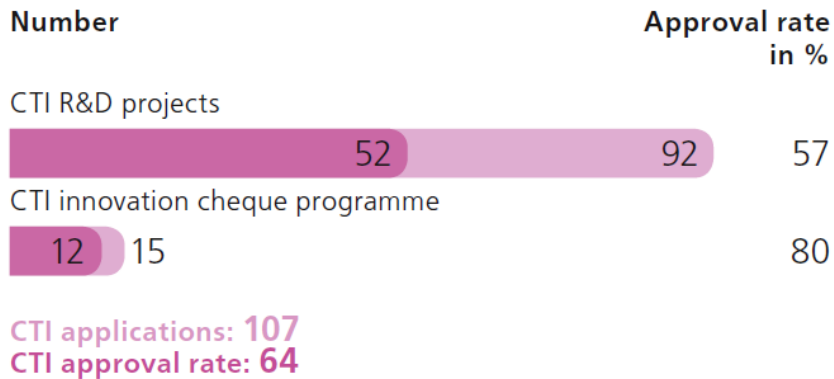
500 hrs mandates



A pool of expertise in

- finances and business administration
- electrical engineering
- mechanical engineering
- information and communication technology
- micro and nano technology
- biotechnology
- diagnostics
- ecology

Mentoring in 2014



- 13 Mentors supported 64 approved project applications
- About 66% of the companies were new clients



CTI supports you along the steep trail to your ambitious goals

